

GENERAL SERVICES ADMINISTRATION

Federal Supply Schedule
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*TM, a menu-driven database system. The INTERNET address *GSA Advantage1*TM is:
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**WORLDWIDE FEDERAL SUPPLY SERVICE CONTRACT
FOR
PROFESSIONAL ENGINEERING SERVICES**

Special Item Number

- 871-1 Strategic Planning for Technology Programs / Activities
- 871-2 Concept Development and Requirements Analysis
- 871-3 System Design, Engineering and Integration
- 871-4 Test and Evaluation
- 871-6 Acquisition and Life Cycle Management
- 871-1RC Strategic Planning for Technology Programs / Activities
- 871-2RC Concept Development and Requirements Analysis
- 871-3RC System Design, Engineering and Integration
- 871-4RC Test and Evaluation
- 871-6RC Acquisition and Life Cycle Management

**CONTRACT NUMBER: GS-23F-0050N
OPTION I**

For more information on orders from Federal Supply Schedules,
click on the FSS Schedules button at <http://www.fss.gsa.gov>

PERIOD COVERED BY OPTION 1 CONTRACT -
November 7, 2007 through November 6, 2012

FRONTIER TECHNOLOGY, INC.

75 Aero Camino, Suite A
Goleta, CA 93117
(805) 685-6672, x166 (Phone)
(805) 685-1107(Fax)
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www.fti-net.com

Frontier Technology, Inc. is a Small Business.

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE

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CUSTOMER INFORMATION
(Short Narrative)

1a. SIN cross reference.

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1b. Lowest priced model: Rate Schedule (page 26).

1c. Commercial job titles, experience and education:

See PES Schedule Labor categories and Descriptions (Page 21)

2. Maximum order: \$750,000.00.

3. Minimum order: \$100.00.

4. Geographic coverage: All fifty states, District of Columbia, Alaska, Hawaii, Puerto Rico.

5. Production point: None.

6. Discount from prices: None.

7. Quantity discounts: None.

8. Prompt payment terms: None.

9a. Government purchase cards: Accepted.

9b. Government purchase cards exceeding micro-purchase threshold: Accepted.

10. Foreign items: None.

11a. Time of delivery: Negotiated With Customer.

11b. Expedited delivery: Available/Negotiated With Customer.

11c. Overnight and 2-day delivery: Available/Negotiated With Customer.

11d. Urgent Requirements: Available/Negotiated With Customer.

12. F.O.B.: Destination.

12. Ordering address:

EDI Orders

Frontier Technology, Inc., Attn: Timothy Kellett, tkellett@fti-net.com

Mailed Orders

Frontier Technology, Inc., 75 Aero Camino, Ste A, Goleta, California 93117-3134
Attn: Timothy Kellett, Phone: 805.685.6672, ext. 166

Facsimile Orders

Frontier Technology, Inc., 75 Aero Camino, Ste A, Goleta, California 93117-3134
Attn: Timothy Kellett, Fax: 805.685.1107

Wire Transfer

Bank account information will be shown on the invoice.

Credit Card Orders

\$750,000.00 or less.

14. Payment address: Frontier Technology, Inc., Attn: Accts Receivable, 75 Aero Camino, Ste A, Goleta, California 93117-3134
15. Warranty: FTI guarantees satisfactory completion of IT/EC Services.
16. Export packing charges, if applicable: None.
17. Terms and conditions above micro-purchase level: None.
18. Terms and conditions of rental/maintenance/repair: None.
19. Installation terms and conditions: None.
- 20a. Repair parts terms and conditions: None.
- 20b. Other Services terms and conditions: None.
21. Service and distribution points: None.
22. Participating dealers: None.
23. Preventative maintenance: None.
24. Environmental attributes: None.
25. DUNS: 153927827.
26. CCR Registration: FTI is CCR registered.

CUSTOMER INFORMATION
(Full Narrative)

- 1a. Table of awarded special item number(s) with appropriate cross reference to page number(s).

<u>SPECIAL ITEM NUMBER</u>		<u>PAGE</u>
Special Item Number 871-1	Special Item Number 871-1RC	Page 21
Special Item Number 871-2	Special Item Number 871-2RC	Page 21
Special Item Number 871-3	Special Item Number 871-3RC	Page 21
Special Item Number 871-4	Special Item Number 871-4RC	Page 21
Special Item Number 871-6	Special Item Number 871-6RC	Page 21

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item awarded in that contract.

See PES Services Rate Schedule (Page 26).

- 1c. Commercial job titles, experience and education.

See PES Schedule Labor categories and Descriptions (Page 21)

2. Maximum order.

The maximum dollar value per order to be issued hereunder is Seven Hundred Fifty Thousand Dollars (\$750,000.00).

3. Minimum order.

The minimum dollar value per order to be issued hereunder is One Hundred Dollars (\$100.00).

4. Geographic coverage (delivery area).

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, and the Commonwealth of Puerto Rico.

5. Point(s) of production (city, county, and State or foreign country).

N/A

6. Discount from list prices or statement of net price.

None.

7. Quantity discounts.

None.

8. Prompt payment terms: None.

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold.

Government purchase cards are accepted through the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.

Government purchase cards are accepted exceeding the micro-purchase threshold.

10. Foreign items (list items by country of origin).

None.

11a. Time of delivery.

TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

<u>SPECIAL ITEM NUMBER</u>		<u>DELIVERY TIME</u> <u>(DAYS ARO)</u>
Special Item Number 871-1	Special Item Number 871-1RC	As Negotiated with Customer
Special Item Number 871-2	Special Item Number 871-2RC	As Negotiated with Customer
Special Item Number 871-3	Special Item Number 871-3RC	As Negotiated with Customer
Special Item Number 871-4	Special Item Number 871-4RC	As Negotiated with Customer
Special Item Number 871-6	Special Item Number 871-6RC	As Negotiated with Customer

11b. Expedited delivery.

TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

<u>SPECIAL ITEM NUMBER</u>		<u>DELIVERY TIME</u> <u>(DAYS ARO)</u>
Special Item Number 871-1	Special Item Number 871-1RC	As Negotiated with Customer
Special Item Number 871-2	Special Item Number 871-2RC	As Negotiated with Customer
Special Item Number 871-3	Special Item Number 871-3RC	As Negotiated with Customer
Special Item Number 871-4	Special Item Number 871-4RC	As Negotiated with Customer
Special Item Number 871-6	Special Item Number 871-6RC	As Negotiated with Customer

11c. Overnight and 2-day delivery.

TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

<u>SPECIAL ITEM NUMBER</u>		<u>DELIVERY TIME</u> <u>(DAYS ARO)</u>
Special Item Number 871-1	Special Item Number 871-1RC	As Negotiated with Customer
Special Item Number 871-2	Special Item Number 871-2RC	As Negotiated with Customer
Special Item Number 871-3	Special Item Number 871-3RC	As Negotiated with Customer
Special Item Number 871-4	Special Item Number 871-4RC	As Negotiated with Customer
Special Item Number 871-6	Special Item Number 871-6RC	As Negotiated with Customer

11d. Urgent Requirements.

TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

<u>SPECIAL ITEM NUMBER</u>		<u>DELIVERY TIME</u> <u>(DAYS ARO)</u>
Special Item Number 871-1	Special Item Number 871-1RC	As Negotiated with Customer
Special Item Number 871-2	Special Item Number 871-2RC	As Negotiated with Customer
Special Item Number 871-3	Special Item Number 871-3RC	As Negotiated with Customer
Special Item Number 871-4	Special Item Number 871-4RC	As Negotiated with Customer
Special Item Number 871-6	Special Item Number 871-6RC	As Negotiated with Customer

12. F.O.B point(s)

Destination.

13. Ordering address.

For EDI Orders:

Frontier Technology, Inc.
Attention: Timothy Kellett
tkellett@fti-net.com

For Mailed Orders:

Frontier Technology, Inc.
75 Aero Camino, Suite A
Goleta, California 93117-3027
Attention: Timothy Kellett
Phone: 805.685.6672, ext. 166

For Facsimile Orders:

Frontier Technology, Inc.
75 Aero Camino, Suite A
Goleta, California 93117-3027
Attention: Timothy Kellett
Fax: 805.685.1107

Wire Transfer:

Bank account information for wire transfer will be shown on the invoice.

Credit Card Orders:

Frontier Technology, Inc. accepts the approved Government commercial credit card for payment of \$750,000.00 or less. Credit card orders must contain the credit card number, the cardholder name, telephone number, and the expiration date.

14. Payment address.

Frontier Technology, Inc.
Attention: Accounts Receivable
75 Aero Camino, Suite A
Goleta, California 93117-3027

15. Warranty provision.

Frontier Technology, Inc. guarantees the satisfactory completion of the IT/EC Services performed under the task order and all contract personnel utilized in the performance of IT/EC Services under the task order shall have the education, experience, and expertise as stated in the task order.

16. Export packing charges, if applicable.

N/A

17. Terms and conditions of Government purchase card acceptance (thresholds above the micro-purchase level).

N/A

18. Terms and conditions of rental, maintenance, and repair (if applicable).

N/A

19. Terms and conditions of installation (if applicable).

N/A

- 20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).

N/A

- 20b. Terms and conditions for any other services (if applicable).

N/A

21. List of service and distribution points (if applicable).

N/A

22. List of participating dealers (if applicable).

N/A

23. Preventative maintenance (if applicable).

N/A

24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants.

N/A

25. Data Universal Number System (DUNS) number.

Frontier Technology, Inc.'s DUNS number is 153927827.

26. Notification regarding registration in Central Contractor Registration (CCR) database.

Frontier Technology, Inc. (Cage Code 1BP53) is registered in the Central Contractor Registration (CCR) database.

TERMS AND CONDITIONS APPLICABLE TO PROFESSIONAL ENGINEERING SERVICES

Special Item Number 871-1	Special Item Number 871-1RC
Special Item Number 871-2	Special Item Number 871-2RC
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Special Item Number 871-4	Special Item Number 871-4RC
Special Item Number 871-6	Special Item Number 871-6RC

552.212-71 CONTRACT TERMS AND CONDITIONS APPLICABLE TO GSA ACQUISITION OF COMMERCIAL ITEMS (JUL 2000)

The Contractor agrees to comply with any provision or clause that is incorporated herein by reference to implement agency policy applicable to acquisition of commercial items or components. The provision or clause in effect based on the applicable regulation cited on the date the solicitation is issued applies unless otherwise stated herein. The following provisions and clauses are incorporated by reference:

- (a) Provisions.
 - * * 552.237-70 Qualifications of Offerors
- (b) Clauses.
 - * X * 552.203-71 Restriction on Advertising
 - * X * 552.211-73 Marking
 - * * 552.215-70 Examination of Records by GSA
 - * X * 552.215-71 Examination of Records by GSA (Multiple Award Schedule)
 - * * 552.215-72 Price Adjustment Failure to Provide Accurate Information
 - * * 552.219-70 Allocation of Orders-Partially Set-Aside Items
 - * * 552.228-70 Workers' Compensation Laws
 - * X * 552.229-70 Federal, State, and Local Taxes
 - * X * 552.232-8 Discounts for Prompt Payment
 - * * 552.232-23 Assignment of Claims
 - * * 552.232-71 Adjusting Payments
 - * * 552.232-72 Final Payment
 - * * 552.232-73 Availability of Funds
 - * * 552.237-71 Qualifications of Employees
 - * * 552.238-71 Submission and Distribution of Authorized FSS Schedule Price List
 - * X * 552.232-78 Payment Information
 - * * 552.238-74 Contractor's Report of Sales
 - * * 552.238-75 Price Reductions
 - * * 552.242-70 Status Report of Orders and Shipments
 - * * 552.243-72 Modifications (Multiple Award Schedule)
 - * * 552.246-73 Warranty-Multiple Award Schedule
 - * * 552.246-76 Warranty of Pesticides

K-FSS-1 AUTHORIZED NEGOTIATORS (MAR 1998)

Name	Phone	Title	eMail Address
Timothy Kellett	805-685-6672, ext.166	Contracts Administrator	tkellett@fti-net.com
Carmen Barone	805-685-6672, ext.122	Chief Financial Officer	cbarone@fti-net.com

**EXAMINATION OF RECORDS BY GSA (MULTIPLE AWARD SCHEDULE)
(AUG 1997)**

The Contractor agrees that the Administrator of General Services or any duly authorized representative shall have access to and the right to examine any books, documents, papers and records of the Contractor involving transactions related to this contract for overbillings, billing errors, compliance with the Price Reduction clause and compliance with the Industrial Funding Fee clause of this contract. This authority shall expire 3 years after final payment. The basic contract and each option shall be treated as separate contracts for purposes of applying this clause.

**552.215-72 PRICE ADJUSTMENT-FAILURE TO PROVIDE ACCURATE INFORMATION
(AUG 1997)**

(a) The Government, at its election, may reduce the price of this contract or contract modification if the Contracting Officer determines after award of this contract or contract modification that the price negotiated was increased by a significant amount because the Contractor failed to:

- (1) provide information required by this solicitation/contract or otherwise requested by the Government; or
- (2) submit information that was current, accurate, and complete; or
- (3) disclose changes in the Contractor's commercial pricelist(s), discounts or discounting policies which occurred after the original submission and prior to the completion of negotiations.

(b) The Government will consider information submitted to be current, accurate and complete if the data is current, accurate and complete as of 14 calendar days prior to the date it is submitted.

(c) If any reduction in the contract price under this clause reduces the price for items for which payment was made prior to the date of the modification reflecting the price reduction, the Contractor shall be liable to and shall pay the United States

- (1) The amount of the overpayment; and
- (2) Simple interest on the amount of such overpayment to be computed from the date(s) of overpayment to the Contractor to the date the Government is repaid by the Contractor at the applicable underpayment rate effective each quarter prescribed by the Secretary of Treasury under 26 U.S.C. 6621(a)(2).

(d) Failure to agree on the amount of the decrease shall be resolved as a dispute.

(c) In addition to the remedy in paragraph (a) of this clause, the Government may terminate this contract for default. The rights and remedies of the Government specified herein are not exclusive, and are in addition to any other rights and remedies provided by law or under this contract.

The following clause applies to those offers based on an established commercial catalog/pricelist:

552.216-70 ECONOMIC PRICE ADJUSTMENT-FSS MULTIPLE AWARD SCHEDULE CONTRACTS (SEP 1999)

Price adjustments include price increases and price decreases. Adjustments will be considered as follows:

- (a) Contractors shall submit price decreases anytime during the contract period in which they occur. Price decreases will be handled in accordance with the provisions of the Price Reduction Clause.
- (b) Contractors may request price increases under the following conditions:
 - (1) Increases resulting from a reissue or other modification of the Contractor's commercial catalog/pricelist that was used as the basis for the contract award.
 - (2) Only three increases will be considered during the contract period.
 - (3) Increases are requested after the first 30 days of the contract period and prior to the last 60 days of the contract period.
 - (4) At least 30 days elapse between requested increases.
- (c) The aggregate of the increases in any contract unit price under this clause shall not exceed 10 percent of the original contract unit price. The Government reserves the right to raise this ceiling where changes in market conditions during the contract period support an increase.
- (d) The following material shall be submitted with the request for a price increase:
 - (1) A copy of the commercial catalog/pricelist showing the price increase and the effective date for commercial customers.
 - (2) Commercial Sales Practice format regarding the Contractor's commercial pricing practice relating to the reissued or modified catalog/price- list, or a certification that no change has occurred in the data since completion of the initial negotiation or a subsequent submission.
 - (3) Documentation supporting the reasonableness of the price increase.
- (e) The Government reserves the right to exercise one of the following options:
 - (1) Accept the Contractor's price increases as requested when all conditions of (b), (c), and (d) of this clause are satisfied;
 - (2) Negotiate more favorable discounts from the new commercial prices when the total increase requested is not supported; or,
 - (3) Remove the product(s) from contract involved pursuant to the Cancellation Clause of this contract, when the increase requested is not supported.
- (f) The contract modification reflecting the price adjustment shall be signed by the Government and made effective upon receipt of notification from the Contractor that the new catalog/pricelist has been mailed to the addressees previously furnished by the Contracting Officer, provided that in no event shall such price adjustment be effective prior to the effective date of the commercial price increases. The increased contract prices shall apply to delivery orders issued to the Contractor on or after the effective date of the contract modification.

The following clause is applicable to those offers based on other than established commercial catalogs/pricelists:

FCX-FSS-102 ECONOMIC PRICE ADJUSTMENT (ADDENDUM)

If the awarded service is based on other than the contractor's commercial catalog/pricelist, increases will be granted in accordance with the terms negotiated prior to award provided corroborating evidence is submitted with the request that supports the increase. Prior to award, the Contracting Officer and the offeror will determine through negotiation what corroborating evidence will be required.

Price increases will go into effect upon approval by the Contracting Officer and not earlier than the award anniversary date.

The increased contract prices shall apply to task orders issued to the Contractor on or after the effective date of the contract modification.

552.216-72 PLACEMENT OF ORDERS (SEP 1999) (ALTERNATE II-SEP 1999)

(a) The organizations listed below may place orders under this contract. Questions regarding organizations authorized to use this schedule should be directed to the Contracting Officer.

- (1) Executive agencies.
- (2) Other Federal Agencies.
- (3) Mixed-ownership Government corporations.
- (4) The District of Columbia.
- (5) Government Contractors authorized in writing by a Federal agency pursuant to 48 CFR51.1.

(6) Other activities and organizations authorized by statute or regulation to use GSA as a source of supply.

(b) Orders may be placed through Electronic Data Interchange (EDI) or mailed in paper form. EDI orders shall be placed using the American National Standards Institute (ANSI) X12 Standard for Electronic Data Interchange (EDI) format.

(c) If the Contractor agrees, GSA's Federal Supply Service (FSS) will place all orders by EDI using computer-to-computer EDI. If computer-to-computer EDI is not possible, FSS will use an alternative EDI method allowing the Contractor to receive orders by facsimile transmission. Subject to the Contractor's agreement, other agencies may place orders by EDI.

(d) When computer-to-computer EDI procedures will be used to place orders, the Contractor shall enter into one or more Trading Partner Agreements (TPA) with each Federal agency placing orders electronically in order to ensure mutual understanding by the parties of certain electronic transaction conventions and to recognize the rights and responsibilities of the parties as they apply to this method of placing orders. The TPA must identify, among other things, the third party provider(s) through which electronic orders are placed, the transaction sets used, security procedures, and guidelines for implementation. Federal agencies may obtain a sample format to customize as needed from the office specified in (g) below.

(e) The Contractor shall be responsible for providing its own hardware and software necessary to transmit and receive data electronically. Additionally, each party to the TPA shall be responsible for the costs associated with its use of third party provider services.

(f) Nothing in the TPA will invalidate any part of this contract between the Contractor and the General Services Administration. All terms and conditions of this contract that otherwise would be applicable to a mailed order shall apply to the electronic order.

(g) The basic content and format of the TPA will be provided by: General Services Administration

Acquisition Operations and Electronic Commerce Center (FCS) Washington, DC 20406

Telephone: (703) 305-7741

FAX: (703) 305-7720

TAILORED TO INCLUDE THE FOLLOWING: Placement of orders shall follow FAR 8.4 for Multiple Award Schedules.

552.216-73 ORDERING INFORMATION (SEP 1999) (ALTERNATE H SEP 1999)

(a) In accordance with the Placement of Orders clause of this solicitation, the offeror elects to receive orders placed by GSA's Federal Supply Service (FSS) by either [X] facsimile transmission or [X] computer-to-computer Electronic Data Interchange (EDI).

(b) An offeror electing to receive computer-to-computer EDI is requested to indicate below the name, address, and telephone number of the representative to be contacted regarding establishment of an EDI interface.

Timothy Kellett
Frontier Technology, Inc.
75 Aero Camino, Suite A
Goleta, CA 93117
805-685-6672, ext. 166
tkellett@fti-net.com

(c) An offeror electing to receive orders by facsimile transmission is requested to indicate below the telephone number(s) for facsimile transmission equipment where orders should be forwarded.

805-685-1107, Attention: Timothy Kellett

(d) For mailed orders, the offeror is requested to include the postal mailing address(es) where paper form orders should be mailed.

Frontier Technology, Inc.
75 Aero Camino, Suite A
Goleta, CA 93117
Attention: Timothy Kellett

(e) Offerors marketing through dealers are requested to indicate below whether those dealers will be participating in the proposed contract.

YES[] NO[X]

If "yes" is checked, ordering information to be inserted above shall reflect that in addition to offeror's name, address, and facsimile transmission telephone number, orders can be addressed to the offeror's name, c/o nearest local dealer. In this event, two copies of a list of participating dealers shall accompany this offer, and shall also be included in Contractor's Federal Supply Schedule pricelist.

GFSS-920 ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK) (MAY 2000)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINS) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(a) When ordering services, ordering offices shall

(1) Prepare a Request (Request for Quote or other communication tool):

(i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable

schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

(ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that

it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the prices in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other direct charges related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate).

(ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall

(1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the

order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

(ii) **MULTIPLE BPAs:** When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) **Review BPAs Periodically:** Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404) (c). The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)

(e) The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

PES-FCXE-01 PROCEDURES FOR FIXED PRICES ON GSA SCHEDULE

The ordering procedures set forth at FAR 8.404 should be used for those services based on fixed prices. The Contractor is advised that based on the specific task identified at the task order level, it may use Clause 552.238-76, Price Reduction, to provide a proposed fixed price to the agency to more accurately reflect the actual work required.

PES-FCXB-070 SPECIAL PROVISIONS FOR TASK ORDERS

Agencies may incorporate provisions in their task order that are essential to their requirements (e.g., security clearances, hazardous substances, special handling, key personnel, etc.). These provisions, when required, will be included in individual task orders. Any cost necessary for the contractor to comply with the provision(s) will be included in the task order proposal, unless otherwise prohibited by law.

Contractors are strongly encouraged to price all items in the contract, to the maximum extent practicable.

CITC-FSS-FCXC-140GSA CONTRACTING OFFICER'S AUTHORITY: JUL 1997)

Except as authorized herein, the GSA Contracting Officer is the only person authorized to make changes in the requirements of any resulting contract. In the event the Contractor makes any changes to the contract at the direction of any person other than the GSA Contracting Officer, the change will be considered to have been made without authority and no adjustment will be made in the contract price to cover any increase in costs incurred as a result thereof.

The GSA Contracting Officer and the OACO are the only individuals who can legally commit or obligate the Government to the expenditure of public funds for the contract. No cost chargeable to the proposed contract can be incurred before award of the contract or specific authorization from the GSA Contracting Officer.

552.223-70 HAZARDOUS SUBSTANCES (MAY 1989)

(a) If the packaged items to be delivered under this contract are of a hazardous substance and ordinarily are intended or considered to be for use as a household item, this contract is subject to the Federal Hazardous Substances Act, as amended (15 U.S.C. 1261-1276), implementing regulations thereof

(16 CFR Chapter 11(c)), and Federal Standard No. 123, Marking for Shipment (Civil Agencies), issue in effect on the date of this solicitation.

(b) The packaged items to be delivered under this contract are subject to the preparation of shipping documents, the preparation of items for transportation, shipping container construction, package making, package labeling, when required, shipper's certification of compliance, and transport vehicle placarding in accordance with Parts 171 through 178 of 49 CFR and the Hazardous Materials Transportation Act. (c) The minimum packaging acceptable for packaging Department of Transportation regulated hazardous materials shall be those in 49 CFR 173.

552.223-71 NONCONFORMING HAZARDOUS MATERIALS (SEP 1999)

(a) Nonconforming supplies that contain hazardous material or that may expose persons who handle or transport the supplies to hazardous material and which require replacement under the inspection and/or warranty clauses of this contract shall be reshipped to the Contractor at the Contractor's expense. The Contractor agrees to accept return of these nonconforming supplies and to pay all costs occasioned by their return.

(b) "Hazardous materials," as used in this clause, includes any material defined as hazardous under the latest version of Federal Standard No. 313 (including revisions adopted during the term of the contract).

(c) If the Contractor fails to provide acceptable disposition instructions for the nonconforming supplies within 10 days from the date of the Government's request (or such longer period as may be agreed to between the Contracting Officer and the Contractor), or fails to accept return of the reshipped nonconforming supplies, such failure: (1) may be interpreted as a willful failure to perform, (2) may result in termination of the contract for default and (3) shall be considered by the Contracting Officer in determining the responsibility of the Contractor for any future award (see FAR 9.104-3(b) and 9.406-2).

(d) Pending final resolution of any dispute, the Contractor shall promptly comply with the decision of the Contracting Officer.

552.229-71 FEDERAL EXCISE TAX-DC GOVERNMENT (SEP 1999)

If the District of Columbia cites an Internal Revenue Tax Exempt Certificate Number on orders placed under this contract, the Contractor shall bill shipments to the District of Columbia at prices exclusive of Federal excise tax and show the amount of such tax on the invoice.

552.232-23 ASSIGNMENT OF CLAIMS (SEP 1999)

Because this is a requirements or indefinite quantity contract under which more than one agency may place orders, paragraph (a) of the Assignment of Claims clause (FAR 52.232-23) is inapplicable and the following is substituted therefore:

In order to prevent confusion and delay in making payment, the Contractor shall not assign any claim(s) for amounts due or to become due under this contract. However, the Contractor is permitted to assign separately to a bank, trust company, or other financial institution, including any Federal lending agency, under the provisions of the Assignment of Claims Act, as amended, 31 U.S.C. 3727, 41 U.S.C. 15 (hereinafter referred to as "the Act"), all amounts due or to become due under any order amounting to \$1,000 or more issued by any Government agency under this contract. Any such assignment takes effect only if and when the assignee files written notice of the assignment together with a true copy of the instrument of assignment

with the contracting officer issuing the order and the finance office designated in the order to make payment. Unless otherwise stated in the order, payments to an assignee of any amounts due or to become due under any order assigned may, to the extent specified in the Act, be subject to reduction or set-off.

552.232-74 INVOICE PAYMENTS (SEP 1999)

- (a) The due date for making invoice payments by the designated payment office is:
 - (1) For orders placed electronically by the General Services Administration (GSA) Federal Supply Service (FSS), and to be paid by GSA through electronic funds transfer (EFT), the later of the following two events:
 - (i) The 10th day after the designated billing office receives a proper invoice from the Contractor. If the designated billing office fails to annotate the invoice with the date of receipt at the time of receipt, the invoice payment due date shall be the 10th day after the date of the Contractor's invoice; provided the Contractor submitted a proper invoice and no disagreement exists over quantity, quality, or Contractor compliance with contract requirements.
 - (ii) The 10th day after Government acceptance of supplies delivered or services performed by the Contractor.
 - (2) For all other orders, the later of the following two events:
 - (i) The 30th day after the designated billing office receives a proper invoice from the Contractor. If the designated billing office fails to annotate the invoice with the date of receipt at the time of receipt, the invoice payment due date shall be the 30th day after the date of the Contractor's invoice; provided the Contractor submitted a proper invoice and no disagreement exists over quantity, quality, or Contractor compliance with contract requirements.
 - (ii) The 30th day after Government acceptance of supplies delivered or services performed by the Contractor.
 - (3) On a final invoice, if the payment amount is subject to contract settlement actions, acceptance occurs on the effective date of the contract settlement.
- (b) The General Services Administration will issue payment on the due date in (a)(1) above if the Contractor complies with full cycle electronic commerce. Full cycle electronic commerce includes all the following elements:
 - (1) The Contractor must receive and fulfill electronic data interchange (EDI) purchase orders (transaction set 850).
 - (2) The Contractor must generate and submit to the Government valid EDI invoices (transaction set 810) or submit invoices through the GSA Finance Center Internet-based invoice process. Internet-based invoices must be submitted using procedures provided by GSA.
 - (3) The Contractor's financial institution must receive and process, on behalf of the Contractor, EFT payments through the Automated Clearing House (ACH) system.
 - (4) The EDI transaction sets in (b)(1) through (b)(3) above must adhere to implementation conventions provided by GSA.
- (c) If any of the conditions in (b) above do not occur, the 10 day payment due dates in (a)(1) become 30 day payment due dates.
- (d) Notwithstanding paragraph (g) of the clause at FAR 52.212-4, Contract Terms and Conditions-Commercial Items, if the Contractor submits hard-copy invoices, submit only an original invoice. No copies of the invoice are required.
- (e) All other provisions of the Prompt Payment Act (31 U.S.C. 3901 et seq.) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment, apply.

**552.232-77 PAYMENT BY GOVERNMENT COMMERCIAL PURCHASE CARD (MAR 2000)
(ALTERNATE I-MAR 2000)**

(a) Definitions.

"Governmentwide commercial purchase card" means a uniquely numbered credit card issued by a contractor under GSA's Governmentwide Contract for Fleet, Travel, and purchase Card Services to named individual Government employees or entities to pay for official Government purchases.

"Oral order" means an order placed orally either in person or by telephone.

(b) The Contractor must accept the Government-wide commercial purchase card for payments equal to or less than the micro-purchase threshold (see Federal Acquisition Regulation 2.101) for oral or written orders under this contract.

(c) The Contractor and the ordering agency may agree to use the Government-wide commercial purchase card for dollar amounts over the micro-purchase threshold, and the Government encourages the Contractor to accept payment by the purchase card. The dollar value of a purchase card action must not exceed the ordering agency's established limit. If the Contractor will not accept payment by the purchase card for an order exceeding the micro-purchase threshold, the Contractor must so advise the ordering agency within 24 hours of receipt of the order.

(d) The Contractor shall not process a transaction for payment through the credit card clearinghouse until the purchased supplies have been shipped or services performed. Unless the cardholder requests correction or replacement of a defective or faulty item under other contract requirements, the Contractor must immediately credit a cardholder's account for items returned as defective or faulty.

(d) Payments made using the Governmentwide commercial purchase card are not eligible for any negotiated prompt payment discount. Payment made using a Government debit card will receive the applicable prompt payment discount.

PROFESSIONAL ENGINEERING SERVICES LABOR CATEGORIES OFFERED

Labor Category S-3 – Administrative Support

Education/Experience/Minimum Training Requirements:

- With an AA & 3 yrs experience
- No Degree & 6 yrs experience

Developing and/or refining technical skills by providing technical assistance to senior analysts and engineers. Possesses conceptual knowledge of required tasks and assists in collecting and organizing information.

Labor Category TS-02 – Entry Analyst/Engineer

Education/Experience/Minimum Training Requirements:

- With a BS or BA degree

Typically does analytical, engineering, or software development. Supports senior level personnel in completion of Task Order (TO) requirements.

Labor Category TS-04 – Intermediate Systems Analyst/Systems Engineer

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 0 yrs exp
- With a MS degree & 0 yrs exp
- With a BS degree & 1 yr exp, or BS degree and very high GPA (B+ or above)

Typically demonstrates strong technical skills. Capable of working independently on a single-person task or small contracts. Frequently interfaces with customer staff and provides task project status.

Labor Category TS-05 – System Requirements Analyst/Engineer

Education/Experience/Minimum Training Requirements:

- With PhD degree & 0 yrs exp
- With MS degree & 0 yrs exp
- With BS degree & 2 yrs exp, or BS and very high BPA (B+ or better)

Typically participates in the collection, compilation, analysis and study of system requirements and develops technical approach. Frequently performs autonomously on well-defined tasks.

Labor Category TS-06 – Systems Analyst/Systems Engineer

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 0 yrs exp
- With a MS degree & 0 yrs exp
- With a BS degree & 2 yrs exp, or BS and very high GPA (B+ or better)

Typically analyzes and studies complex organization and system requirements. Defines/supervises work on tasks. Leads junior, interim and analyst/engineers.

Labor Category TS-08 – Principal Engineer

Education/Experience/Minimum Training Requirements:

- With PhD degree & 6 yrs exp
- With MS degree & 8 yrs exp
- With BS degree & 10 yrs exp

Works independently on very complex software and hardware issues. A recognized technical expert in a chosen discipline. Develops and applies advanced and innovative techniques and concepts. Consults on engineering aspects of assigned tasks.

Labor Category TS-09 – Operations Researcher

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 0 yrs exp
- With a MS degree & 2 yrs exp
- With a BS degree & 4 yrs exp

Typically performs analysis applying appropriate scientific and engineer processes and modeling techniques to allocate resources, integrate analysis, estimate cost, and develop plans and programs related to the life-cycle development of systems. Performs analysis and trade-off studies related to operational and modernization issues. Applies operations research methodology to defining and formulating economic analyses and related benefit, cost and risk studies.

Labor Category TS-10 – Database Administrator/Manager

Education/Experience/Minimum Training Requirements:

- With a MS degree & 4 yrs exp
- With a BS degree & 6 yrs exp
- With an AS in Computer Science or related field & 7 yrs exp
- One or more of the following certifications preferred: MS Certified DBA, Oracle DBA

Typically uses and modifies existing databases. Implements database applications, populates with best available data and does configuration management. Analyzes new database requirements and specifies detailed specifications, flow charts and schema. Analyzes and determines information needs and elements, data relationships and attributes, proposed manipulation, data flow and storage requirements and data output and reporting capabilities. Defines logical attributes and interrelationships and designs data structures to accommodate database production, maintenance and accessibility. Coordinates database structures and requirements for additional fields of information as required. Tests designed applications utilizing database management software or general programming software. Installs, implements and support systems within the user base. Performs system level database maintenance. Updates and ensures backup and recovery procedures are current and functional and periodically tests recovery process.

Labor Category TS-11 – Database Developer

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 6 yrs exp
- With a MS degree & 8 yrs exp
- With a BS degree & 10 yrs exp
- One or more of the following certifications preferred: MS Certified DBA, Oracle DBA.

Typically designs and develops database applications that meets customer expectations in time and budget. Participates in requirement analysis meetings to understand user needs and assists in design of logical models to support the requirements. Converts logical to physical models and uses design tools to create normalized schemas. Writes stored procedures and ensures database interacts with all necessary data feeds or applications. Manages database changes across multiple platforms ensuring database components are consistent with deployed application components. Develops, creates and changes scripts for database structures.

Labor Category TS-12 – Sr. Principal Engineer

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 8 yrs exp
- With a MS degree & 10 yrs exp
- With a BS degree & 12 yrs exp

Serves as project manager for large engineering task orders (TO). Shows independent judgment when leading projects. Makes recommendations & reports in technical areas on current programs, as well as defining the direction & character of future programs & projects.

Labor Category TS-13 – Technical Team Manager

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 8 yrs exp
- With a MS degree & 10 yrs exp
- With a BS degree & 12 yrs exp

Serves as team manager for task orders (TO). A recognized technical expert in a chosen discipline with management experience. Organizes, directs & coordinates all technical contracting activities & demonstrates independent judgment in contractual & project-specific activities.

Labor Category TS-15 – Sr. Operations Researcher

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 2 yrs exp
- With a MS degree & 4 yrs exp
- With a BS degree & 6 yrs exp

Typically provides supervision to analysts and leads tasks. Develops or approves design of experiments. Performs analyses applying appropriate scientific and engineering processes and modeling techniques to the task at hand. Performs analyses and trade-off studies related to operational, organizational or systemic issues and reviews plans to ensure variables and MOEs address operational requirements. Reviews plans for requirements definition, tool development system integration, operation and maintenance. Assists in the developing of training for operational personnel. Applies operations research methodology to defining and formulating economic analyses and related benefit, cost and risk studies.

Labor Category TS-16 – Division Manager

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 10 yrs exp
- With a MS degree & 12 yrs exp
- With a BS degree & 14 yrs exp

Interfaces with the Government Contracting Officer's Technical Representative (COTR) & Government TO Leaders to ensure all TOs are worked within cost and on schedule. Serves as overall manager of large programs with four years of management experience. Either a recognized technical expert in a chosen discipline or has program management experience. Liaison with mid-level government counterparts to ensure programs meet contract deliverable requirements & continue on schedule & within budget. Provides technical direction, interprets and communicates program goals.

Labor Category TS-17 – Deputy Client Manager

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 4 yrs exp
- With a MS degree & 7 yrs exp
- With a BS degree & 10 yrs exp

Acts in absence of and backup to CSM. Typically supervises customer site based contract and technical employees. Manages business and technical activities involving multiple projects and personnel. Organizes and coordinates planning and production of contract support activities. Establishes work breakdown structures, coordinates and monitors technical, schedule and cost elements of the program. Assigns, schedules, and reviews work of subordinates.

Labor Category TS-18 – Client Site Manager (CSM)

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 5 yrs exp
- With a MS degree & 10 yrs exp
- With a BS degree & 12 yrs exp

Typically supervises all customer site based contract and technical employees. Manages business and technical activities relating to the design, installation and operations of engineering analysis, budgetary analysis, resource analysis and integration analysis involving multiple projects and personnel. Organizes, directs and coordinates planning and production of all contract support activities. Establishes work breakdown structures, coordinates and monitors technical, schedule and cost elements of the program. Resolves technical, scheduling and cost issues and serves as the primary point of contact between the Government and various elements of the contract interfaces with Government managers, including the Contracting Officer or designated representative. Prepares management reports and maintains accurate records.

Assigns, schedules, and reviews work of subordinates. Ensures conformance to task specifications and contract provisions. Interprets policies, purposes and goals of the organization for subordinates. Responsible for negotiating and making binding decisions for the company.

Labor Category TS-19 – Principal Scientist I

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 6 yrs exp
- With a MS degree & 8 yrs exp
- With a BS degree & 10 yrs exp

Typically solves complex technical problems, including those where traditional methods do not provide acceptable results. Does in-depth engineering and operations research to address difficult and previously unresolved issues. Advances the state-of-the-art in engineering analysis and operations research.

Labor Category TS-20 – Subject Matter Expert I

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 6 yrs exp
- With a MS degree & 8 yrs exp
- With a BS degree & 10 yrs exp
- Operational experience at Colonel or higher level reduces education requirements year-for-year.

Typically provides technical, practical (operational) and resource allocation direction for problem definition, analysis, requirements development, trades analysis and implementation for complex systems in the subject matter area. Makes recommendations and advises on organization-wide system improvement, including methodology, tasks, databases, and data sources.

Labor Category TS-21 – Systems Design Engineer

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 6 yrs exp
- With a MS degree & 8 yrs exp
- With a BS degree & 10 yrs exp

Typically defines, designs and implements system requirements for complex customer applications and systems. Prepares studies and analyzes complex systems. Determines system specifications, input / output process and working parameters to meet business requirements and hardware and software compatibility. Applies analytical skills to support process improvement, studies and analysis projects. Evaluates recommended solutions to problems related to software design and makes final recommendations to customers. Establishes project design objectives and directs critical research efforts. Ensures all design decisions are evaluated analytically and systematically following the approved technical approaches.

Labor Category TS-23 – Corporate Operations Officer

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 20 yrs exp
- With a MS degree & 22 yrs exp
- With a BS degree & 24 yrs exp

Corporate level program management. Typically provides guidance and insight to multiple projects. Possesses experience in relevant technical areas. Plans and manages assigned tasks within established policies and objectives. Develops forecasts and work plans containing verifiable goals against which performance can be measured. Motivates and promotes growth of company personnel and reviews technical performance, products and publications to ensure compliance with Government and Corporate policies.

Labor Category TS-24 – Subject Matter Expert II

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 10 yrs exp
- With a MS degree & 12 yrs exp
- With a BS degree & 14 yrs exp
- Operational, analytical, acquisition, or R&D experience at general officer level.

Typically provides technical, practical (operational) and resource allocation direction for problem definition, analysis, requirements development, trades analysis and implementation for complex to extremely complex systems in the subject matter area. Makes recommendations and advises on organization-wide system improvements, including methodology, tasks, databases and data sources.

Labor Category TS-26 – Subject Matter Expert III

Education/Experience/Minimum Training Requirements:

- With a PhD degree & 12 yrs exp
- With a MS degree & 14 yrs exp
- With a BS degree & 16 yrs exp
- Operational, analytical, acquisition, or R&D experience at corporate or general officer level.

Typically provides technical, practical (operational) and resource allocation direction for problem definition, analysis, requirements development, trades analysis and implementation for extremely complex systems in the subject matter area. Makes recommendations and advises on organization-wide system improvements, including methodology tasks, databases and data sources.

GS-23F-0050N - Frontier Technology, Inc. – Option I
Labor Categories and Hourly Rates

Labor Category Title	<u>GOVERNMENT SITE PRICES</u>				
	<u>Option 1 - Hourly Prices</u>				
	Year 6	Year 7	Year 8	Year 9	Year 10
SINs 871-1, 2, 3, 4, & 6	11/7/2007	11/7/2008	11/7/2009	11/7/2010	11/7/2011
SINs 871-1RC, 2RC, 3RC, 4RC & 6RC	to	to	to	to	to
<u>PEDs Elect. & Mech.</u>	<u>11/6/2008</u>	<u>11/6/2009</u>	<u>11/6/2010</u>	<u>11/6/2011</u>	<u>11/6/2012</u>
Administrative Support	\$49.46	\$51.44	\$53.50	\$55.64	\$57.86
Entry Analyst/engr.	\$50.74	\$52.77	\$54.88	\$57.08	\$59.36
Intermed. Sys. Analyst/Sys. Engr.	\$65.92	\$68.56	\$71.30	\$74.15	\$77.12
Sys. Requirement Analyst/Engr.	\$72.97	\$75.89	\$78.92	\$82.08	\$85.36
Sys. Analyst/Sys. Engr.	\$75.46	\$78.48	\$81.62	\$84.88	\$88.28
Principal Engineer	\$88.29	\$91.82	\$95.49	\$99.31	\$103.29
Operations Researcher	\$93.39	\$97.13	\$101.01	\$105.05	\$109.25
Database Administrator/Mgr.	\$94.60	\$98.38	\$102.32	\$106.41	\$110.67
Database Developer	\$101.78	\$105.85	\$110.09	\$114.49	\$119.07
Sr. Principal Engineer	\$109.65	\$114.04	\$118.60	\$123.34	\$128.27
Technical Team Manager	\$109.65	\$114.04	\$118.60	\$123.34	\$128.27
Sr. Operations Researcher	\$110.16	\$114.57	\$119.15	\$123.92	\$128.87
Division Manager	\$118.97	\$123.73	\$128.68	\$133.83	\$139.18
Deputy Client Manager	\$121.18	\$126.03	\$131.07	\$136.31	\$141.76
Client Site Manager	\$121.54	\$126.40	\$131.46	\$136.72	\$142.18
Principal Scientist I	\$137.70	\$143.21	\$148.94	\$154.89	\$161.09
Subject Matter Expert I	\$145.01	\$150.81	\$156.84	\$163.12	\$169.64
Systems Design Engineer	\$145.72	\$151.55	\$157.61	\$163.92	\$170.47
Corporate Operations Director	\$165.15	\$171.76	\$178.63	\$185.77	\$193.20
Subject Matter Expert II	\$168.08	\$174.80	\$181.80	\$189.07	\$196.63
Subject Matter Expert III	\$206.32	\$214.57	\$223.16	\$232.08	\$241.37

GS-23F-0050N - Frontier Technology, Inc. – Option I
Labor Categories and Hourly Rates

Labor Category Title SINs 871-1, 2, 3, 4, & 6 SINs 871-1RC, 2RC, 3RC, 4RC & 6RC <u>PEDs Elect. & Mech.</u>	<u>CONTRACTOR SITE PRICES</u>				
	<u>Option 1 - Hourly Prices</u>				
	Year 6 11/7/2007 to <u>11/6/2008</u>	Year 7 11/7/2008 to <u>11/6/2009</u>	Year 8 11/7/2009 to <u>11/6/2010</u>	Year 9 11/7/2010 to <u>11/6/2011</u>	Year 10 11/7/2011 to <u>11/6/2012</u>
Administrative Support	\$50.52	\$52.54	\$54.64	\$56.83	\$59.10
Entry Analyst/engr.	\$61.20	\$63.65	\$66.19	\$68.84	\$71.60
Intermed. Sys. Analyst/Sys. Engr.	\$79.10	\$82.26	\$85.55	\$88.98	\$92.54
Sys. Requirement Analyst/Engr.	\$87.57	\$91.07	\$94.72	\$98.50	\$102.44
Sys. Analyst/Sys. Engr.	\$90.55	\$94.17	\$97.94	\$101.86	\$105.93
Principal Engineer	\$104.49	\$108.67	\$113.02	\$117.54	\$122.24
Operations Researcher	\$110.61	\$115.03	\$119.64	\$124.42	\$129.40
Database Administrator/Mgr.	\$113.52	\$118.06	\$122.78	\$127.69	\$132.80
Database Developer	\$122.14	\$127.03	\$132.11	\$137.39	\$142.89
Sr. Principal Engineer	\$131.58	\$136.84	\$142.32	\$148.01	\$153.93
Technical Team Manager	\$130.98	\$136.22	\$141.67	\$147.33	\$153.23
Sr. Operations Researcher	\$132.19	\$137.48	\$142.98	\$148.70	\$154.64
Division Manager	\$140.49	\$146.11	\$151.95	\$158.03	\$164.35
Deputy Client Manager	\$145.41	\$151.23	\$157.28	\$163.57	\$170.11
Client Site Manager	\$153.74	\$159.89	\$166.29	\$172.94	\$179.85
Principal Scientist I	\$165.24	\$171.85	\$178.72	\$185.87	\$193.31
Subject Matter Expert I	\$174.01	\$180.97	\$188.21	\$195.74	\$203.57
Systems Design Engineer	\$174.87	\$181.86	\$189.14	\$196.70	\$204.57
Corporate Operations Director	\$198.18	\$206.11	\$214.35	\$222.93	\$231.84
Subject Matter Expert II	\$203.73	\$211.88	\$220.35	\$229.17	\$238.34
Subject Matter Expert III	\$247.58	\$257.48	\$267.78	\$278.49	\$289.63

All prices include an Industrial Funding Fee (IFF) of .75%. Escalation is 4% per year for Option 1.